

# FULFILLMENT YEAR IN 2013 REVIEW

**Fulfillment** (ful'fil mēnt) *noun*

- the act or state of **fulfilling**; to witness the fulfillment of a dream; *to achieve fulfillment of one's hopes.*
- the state or quality of **being fulfilled**; completion; realization: *a well thought out plan that had all hope of fulfillment.*
- the process or business of handling and **executing customer orders**, as packing, shipping, or processing checks.

**fulfil or fulfill** (ful'fil) *verb*

- to **bring** about the completion or achievement of (*a desire, promise, etc*)
- to carry out or execute (*a request, etc*)
- to conform with or satisfy (*regulations, demands, etc*)
- to finish or reach the end of: (*he fulfilled his obligations*)
- fulfill oneself to **achieve one's potential**

**4 TONS**

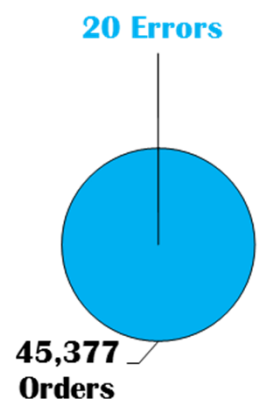


**AVERAGE  
CARDBOARD  
RECYCLED  
EACH MONTH**

THAT IS ENOUGH TO  
PRODUCE ABOUT  
192,000 NEW BOXES  
EACH YEAR

**For  
OUR LARGEST  
KITTING  
CLIENT**

**AVERAGE KITS PER  
DAY? 1800**



**166**

**DIFFERENT  
PEOPLE  
WORKED IN  
FULFILLMENT**



**50,000+ HOURS WORKED**

**OUTBOUND  
OVER**

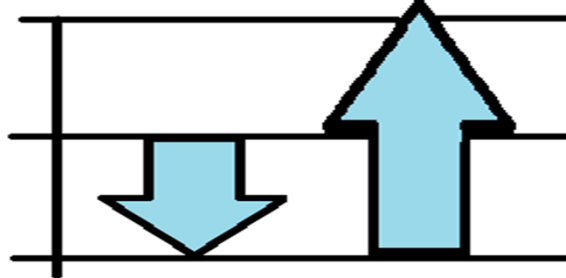
**180,000**

**Packages  
PACKED & SHIPPED**

**692 AVERAGE PER DAY**



4000  
UP  
2000  
DOWN



**RACK LOCATIONS**

WERE MORE THAN DOUBLED THIS YEAR

In just **6 DAYS**

185 uprights, 1417 beams and 2000 skids were taken down

351 uprights, 3386 beams and 2500 skids went back up completely replacing what was there

**SAME FOOTPRINT AS BEFORE  
NO DISRUPTION IN SERVICE**

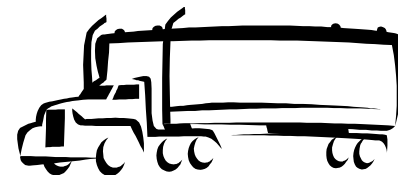
**BREAKING NEWS:**

ALL RACKS ARE NOW FULL, AND WE ARE ABOUT TO EXPAND AGAIN!

**NEW CLIENT  
HEALTHCARE**

1390 MIXED PALLETS MOVED  
IN, SORTED TO 2200  
ORGANIZED UNITS

54 TRUCKLOADS



**1026 SKUs**

**INBOUND**

1,821 RECEIPTS

25,974 UNITS

**173,267,378 PIECES**

RECEIVED INTO

**INVENTORY**



**4400**

**Skids**

SHIPPED AS PART OF A  
DAILY INVENTORY TRACKING  
AND REPLENISHMENT  
PROGRAM

Each day, at least one full trailer load (sometimes two) of raw packaging product ships out to the factory.

We track 940 different SKUs and place orders daily from inventory as well as the plants to ensure the factory has the product on hand when they need it.

The wood from the pallets shipped to them this year would produce enough board feet to build a 2400 square foot home!



**460,800**

**SQUARE FEET  
OF CARDBOARD**

**5,040,000**

**INCHES OF TAPE**

That is how much tape and cardboard was used to pack all the outgoing shipments this year.

That is enough cardboard to completely cover the outside walls of the ENTIRE NIES facility and give it a new roof, two times thick!!

Tape? **80 MILES** enough to wrap the building 220 times

NO WONDER ULINE CAN AFFORD TO SEND OUT SO MANY CATALOGS